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**Comap Corporate article Newsflow**

## **RELY ON COMAP FOR QUALITY AND STABILITY... IN THESE TESTING TIMES**

In this issue, Newsflow focuses on the strength of Comap's international presence highlighting how a customer-focused company of such standing offers reliability and a continued commitment to quality in these difficult times.

Comap's Managing Director, Neil Johnston, outlines how customers can rely on an organisation of our size and breadth to provide a consistently excellent service: "Although our customers will be aware of the variety and impressive performance of our quality product portfolio and our customer care, what many may not know is the size, scale, strength and stability of Comap in the international marketplace. In this testing economic climate, it's reassuring to know that with Comap you are dealing with a major player, a company that has gone from strength to strength over many years and is fully committed to further expansion in the future."

Comap is a key European player in plumbing, heating and water quality for both domestic and commercial markets. Operating in 20 different countries, Comap is undoubtedly a major global force in its field.

Part of the Dutch based Aalberts Industries group, our company's European set up consists of five production sites all united by a commitment to quality in all aspects of their operation.

### **Comap: Key facts and Figures**

- Creation of SAJ Comap in 1949.
- Acquisition by the Aalberts Industries Group in 2006.
- A network of 18 subsidiary companies throughout the world including Comap Westco.
- A total of 1,160 employees across Europe.
- 5 production sites.
- A flagship international logistics platform.

- 3 engineering and design departments
- 15,000 products.
- Turnover of 244 million euros in 2007 - the equivalent of £226 million.

Comap's continuing commitment to investment in the future is reflected in its ongoing development programme and in the major modernisation of the Saint-Denis-de-Hôtel production site.

The new 15,400m<sup>2</sup> plant at Saint-Denis-de-l'Hôtel, specialises in the manufacture of copper fittings using the latest technology. This plant has been developing the production of copper crimp fittings and perfected the crimping check ring that Comap customers know today as Visu-Control®.

Other recent high profile investments have included an injection of 3 million euros in the company's international warehouse at Chécý, increasing its surface area by 110%. This now means that our storage capacity corresponds to the needs of our expanding company and ensures swift delivery for our network of European subsidiaries including the UK.

### **Breadth of Product Ranges**

Comap products and systems for professionals are known for their quality and the company's brands are synonymous with the best in tradition and innovation.

All the company's ranges are recognized by conformity and quality labels and certification bodies in all major European countries. The branding of each product means installers can be sure they are using genuine high performance products whenever they choose from the Comap range.

The main families of products and systems offered by Comap worldwide are as follows:

- Pipes and fittings.
- Radiator valves, balancing valves, underfloor heating.
- An extensive range of valves for general use for plumbing and construction purposes and safety equipment.
- The roc brand, a high quality water range.

With all these facts and figures in mind, Comap customers know that in dealing with a company of our stature they can be assured that our standards, our product offering and our customer service will be maintained despite the many challenges in the marketplace today.